



Los Angeles Lighting Mfg. Co.

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<http://www.lalighting.com>

Job Description: Promotions Distributor

JOB SUMMARY

This entry-level position delivers brochures, promotional items, and company information to established customer accounts within Los Angeles and Orange Counties. They maintain records of locations visited and customer interactions. The Promotions Distributor should be detail-oriented with the ability to work independently.

ESSENTIAL FUNCTIONS

- In this role, you will work within a defined geographic territory that targets established customers.
- Within your geographic territory, you will be responsible for delivering brochures and other promotional materials to clients and prospects.
- Maintain a record of daily routes. Keep accurate records of visited locations, materials distributed, and customer feedback received.
- You will work under the supervision of the Marketing Director

SKILLS AND ABILITIES

- Good time management skills
- Excellent oral and written communication skills
- Willing to learn and apply new skills
- Integrity, resilience, positivity, and a "refuse to lose" attitude are must-haves in this job.
- Positive Self-Starter, ability to produce results independently.
- Have an upbeat, persistent style, and present yourself in a professional manner
- Ability to maintain detailed records of customer interactions

POSITION QUALIFICATIONS

- High School Graduate or General Education Degree (GED) is Required
- College course in Business/Marketing/Sales a plus
- Valid Driver's license with a clean driving record
- Must provide DMV Driving Record Report
- Must have reliable transportation
- Proficient in Microsoft software such as Word, Excel, and Outlook, as well as basic computer and app knowledge.
- Personable and Outgoing: Enjoys meeting and speaking with new people and thrives in customer-facing environments.

TRAINING

- Will be trained on interacting with wholesale electrical distributors

LA Lighting provides equal employment opportunities to all employees and applicants for employment and prohibits discrimination and harassment of any type without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state, or local laws.